

# **COLLECTIVE MANAGEMENT ORGANISATION (CMO)**

## **RadioPRO LTD**

### **Tariffs**

#### **RADIO STATIONS**

##### **A. PRIVATE RADIO STATIONS**

- **A1.** Up to 20% music use: 0.1% of all income.
- **A2.** 21-40% music use: 0.2% of all income.
- **A3.** 41-60% music use: 0.3% of all income.
- **A4.** 61-80% music use (minimum £400 annually): 0.4% of all income.
- **A5.** Over 80% music use (minimum £400 annually): 0.5% of all income.

##### **B. PUBLIC AND MUNICIPAL RADIO STATIONS**

- **B1.** All stations: 0.15% on fee, subscription, or subsidies, and 0.2% on advertising income.

##### **C. MINIMUM PAYMENT**

- Nationwide stations (all types): Min. £1,500 annually.

#### **ONLINE USE OF MUSIC**

##### **A. NON-COMMERCIAL WEBCASTING SERVICES**

- £15/year/channel (up to 2 channels, max 100 simultaneous streams).

##### **B. COMMERCIAL WEBCASTING SERVICES**

- £50/year/channel for a max of 2 channels and yearly revenue under £2,500 (max 500 simultaneous streams).

##### **C. BACKGROUND MUSIC ON WEBSITES**

- 0.15% of all income (minimum £35 annually).

##### **D. PODCASTING**

- 0.35% of all income (minimum £60 annually).

##### **E. STREAMING VIDEO AND MUSIC (NOT ON DEMAND)**

- 1% of all income (minimum £60 annually).

## **F. STREAMING VIDEO ON DEMAND**

- 0.35% of all income (minimum £60 annually).

## **G. STREAMING MUSIC ON DEMAND**

- 1% of all income (minimum £70 annually).

## **H. DOWNLOADS (ALL FORMATS)**

- 1.2% of all income (minimum £84 annually).

## **I. MOBILE APPS**

- 0.6% of all income (minimum £35 annually).

## **J. WEBTV/IPTV**

- 0.22% of all income (minimum £0.12 per subscriber monthly).

## **K. MINIMUM PAYMENT**

- If conditions aren't met: 1.2% of total revenues or at least £0.00011 per track stream/performance, whichever is higher.

# **TV STATIONS**

## **A. PRIVATE TV STATIONS**

- Annual fee: 0.2% of all income sources.

## **B. PUBLIC AND MUNICIPAL TV STATIONS**

- Annual fee: 0.15% on fees, subscriptions, or subsidies and 0.2% on advertising.

## **C. MINIMUM PAYMENT**

- Nationwide stations (all types): Min. £1,500 annually.
- Regional stations (all types): Min. £500 annually.

# **PUBLIC PERFORMANCE TARIFFS**

## **A. BUSINESSES WHERE MUSIC IS NECESSARY**

(Nightclubs, Music Venues, Discos, Theatres, Pubs, Snooker Halls, Coastal Bars, etc.)

Annual Licence Fee: 1% of gross income. However, the minimum fee per annum is determined by the floor area as outlined below:

- Up to 100 m<sup>2</sup> → £300
- 101 - 200 m<sup>2</sup> → £420
- 201 - 300 m<sup>2</sup> → £500
- 301 - 400 m<sup>2</sup> → £590
- 401 - 500 m<sup>2</sup> → £650
- 501 - 700 m<sup>2</sup> → £710
- 701 - 900 m<sup>2</sup> → £830
- Over 901 m<sup>2</sup> → £890

## **B. BUSINESSES FOR WHICH MUSIC IS ESSENTIAL**

(Cafeterias, Restaurants, Cafe Bars, Snack Bars, Pubs, Bistros, Wine Bars, Lounge Bars, Beach Bars, etc.)

An Annual Fee of 0.5% of their gross income, with a minimum amount per year according to the following table:

- Up to 100 m<sup>2</sup> → £150
- 101 - 200 m<sup>2</sup> → £210
- 201 - 300 m<sup>2</sup> → £250
- 301 - 400 m<sup>2</sup> → £300
- 401 - 500 m<sup>2</sup> → £330
- 501 - 700 m<sup>2</sup> → £360
- 701 - 900 m<sup>2</sup> → £420
- Over 901 m<sup>2</sup> → £530

## **C. BUSINESSES FOR WHICH MUSIC IS USEFUL:**

(Hotels, Motels, Rooms to let, Apartment Complexes, Traditional coffee shops, Take away restaurants, Fast food restaurants, Pastry and coffee shops, Internet cafes, Bowling halls, Ice skating halls, Billiards halls, Roller skating halls, Multiplexes, Playgrounds, Camping parks, Luna parks, Water parks, Skiing resorts, Cart tracks, Jockey clubs, Camps, Gyms, Dance Studios, Malls, Super markets, Department stores, Clothing Stores, Footwear stores, Furniture and Decoration Stores, Cosmetics, Drug Stores, Electronics retail, Spas, Beauty salons, Doctors' offices, Clinics, Hospitals, Museums, Galleries, etc).

Annual Flat Fee according to the following table:

- Up to 50 m<sup>2</sup> → £20

- 51 - 100 m<sup>2</sup> → £30
- 101 - 200 m<sup>2</sup> → £40
- 201 - 300 m<sup>2</sup> → £50
- 301 - 400 m<sup>2</sup> → £62
- 401 - 500 m<sup>2</sup> → £80
- 501 - 700 m<sup>2</sup> → £94
- 701 - 900 m<sup>2</sup> → £100
- Over 901 m<sup>2</sup> → £140
- For every additional 400 m<sup>2</sup> add £20 to the annual fee.

## **D. CASINOS AND GAMING HALLS**

Annual Flat Fee according to the following table:

- Up to 250 m<sup>2</sup> → £50
- 251 to 500 m<sup>2</sup> → £100
- 501 - 1000 m<sup>2</sup> → £200
- Over 1001 m<sup>2</sup> → £300

## **E. SPORTS ACTIVITIES AND EVENTS**

Annual Fee of 0.5% of their gross income with a minimum amount of £300 per year.

## **F. SPORTS VENUES - STADIUMS - CONFERENCE CENTRES - CULTURAL COMPLEXES - SPIRITUAL CENTRES - CULTURAL CENTRES – THEATRES – CINEMAS – PUBLIC VIEWING SPACES**

F1. Annual Flat Fee of £0.001 per ticket with a minimum amount of £300 per year. In cases of unspecified numbers of tickets, the minimum amount of the annual fee applies.

F2. Theatres, Cinemas, Public Viewing Spaces: Annual Flat Fee of £0.05 per seat.

## **G. AIRPORTS**

Annual Flat fee of £300 per airport.

## **H. ORGANISED BEACHES**

Annual Fee of 0.1% of their gross income, with a minimum Annual Flat Fee according to the following table:

- Up to 500 m<sup>2</sup> → £50
- Over 501 m<sup>2</sup> → £100

## **I. PUBLIC TRANSPORT**

- I1. Domestic Flights: Annual Fee of £0.006 per ticket.
- I2. International Flights: Annual Fee of £0.030 per ticket.
- I3. Coaches, Trains, Coastal Ships: Annual Fee of £0.001 per ticket.
- I4. Cruise Ships (per person per overnight stay): Annual Fee of £0.050 per ticket.
- I5. Tourist Coaches: Annual Fee of £0.002 per ticket.
- I6. Underground, Overground Rail, Tram, Buses, Trolleybuses, Cable Cars: Annual Fee of £0.001 per entry.
- I7. Tourist Boats: Annual Flat Fee of £50 per boat.
- I8. Ports, Coach Stations, Railway Stations, and Urban Transport Stations: Annual Flat Fee of £50 per station.

## **J. CALL CENTRES**

Annual Flat Fee according to the following table:

- Up to 5 lines → £15
- 6 - 20 lines → £20
- 21 - 50 lines → £25
- Over 51 lines → £30

## **K. EVENTS AND VENUES**

K1. Open-air festivals, DJ/MC sets, festivals, charity events, exhibitions etc.: 5% of their gross income, with the minimum amount per year according to the following table:

- Open-air festivals, Festivals, Concerts: £50/event day
- Dance festivals, DJ/MC sets: £100/event day
- Charity events: £10/event day
- Exhibition venues-Expos: £150/exhibition

K2. Outdoor or indoor events organised by private companies (e.g. private parties, sailing events, fashion shows, DJ events, launch parties, various celebrations, etc.): £50/event.

K3. Events organised by political parties, local councils, and other public and state organisations: £50/event.

K4. Carnival events: £200/hour of parade, with a minimum fee of £200 per event.

K5. Other events (e.g. seasonal festivities, circuses, opening and closing ceremonies, etc.): £150/event.

## **L. WORKPLACES AND CUSTOMER/VISITOR WAITING AREAS**

L1. Banks: Annual Flat Fee of £100 per branch.

L2. Public Services (e.g. Post Office, Bill Payment Centres, etc.): Annual Flat Fee of £50 per branch.

L3. Car Parks and Parking Structures: Annual Flat Fee of £100.

L4. Betting Shops: Annual Flat Fee of £50 per shop.

L5. Museums and Galleries: Annual Flat Fee of £20 per exhibition room.

L6. Waiting Areas, Lounges, Reception Areas: Annual Flat Fee of £10 per room.

L7. Business Offices: Annual Flat Fee of £10 per 400 m<sup>2</sup>.

L8. Public areas operating as bars, cafes, restaurants, snack bars, food courts, etc. are subject to separate charges based on this tariff table.

## **M. HOTEL ROOMS**

M1. Five-Star Hotels: Annual Flat Fee of £0.010 per room per day.

M2. Four-Star Hotels: Annual Flat Fee of £0.008 per room per day.

M3. Three-Star Hotels: Annual Flat Fee of £0.007 per room per day.

M4. Two-Star Hotels: Annual Flat Fee of £0.005 per room per day.

M5. One-Star Hotels: Annual Flat Fee of £0.003 per room per day.

M6. Guest Houses, B&Bs, Farm Stays, Inns, and other Guest Accommodations: Annual Flat Fee of £0.003 per room per day.

M7. Public areas operating as bars, cafes, restaurants, snack bars, food courts, etc. are subject to separate charges based on this tariff table.

## MECHANICAL USE

**A.** Mechanical use of a work on an audio-visual medium that is not CD/DVD:

- 8.712% *pro rata temporis* based on the copies produced.

**B.** Mechanical use of a work on a physical medium, such as a CD, vinyl, or DVD (including promotional use):

- 8.712% *pro rata temporis* based on the copies produced.

**C.** Minimum sale price for all media is £2 per unit. Royalties are computed as:

- $\text{Royalties} = 8.712\% \times \text{Wholesale Price of Unit} \times \text{Number of Copies} \times \text{Percentage of RadioPro Ltd Repertoire in the Unit.}$

## CLARIFICATIONS FOR ALL TARIFFS:

- The tariffs are for background music only, defined as music that creates ambiance but isn't essential to an event or operation of premises.
- Provide an annual playlist and the start date of music playback to determine your licence's commencement period.
- Multi-branch businesses must pay the listed fees for each branch.
- "Audible area" refers to spaces (in m<sup>2</sup>) where recordings can be heard. To convert square feet to m<sup>2</sup>, multiply the figure by 0.093. The tariff encompasses the entirety of spaces where music is audible, including auxiliary areas.
- Engaging in unlicensed public performances of sound recordings incurs a 50% surcharge on the fees, reflecting RadioPro's administrative efforts against copyright breaches.
- Spaces like bars, cafes, and food courts fall under tariff categories A and B. Public events in these spaces may attract additional fees.
- Royalty distribution: 50% to work authors/creators, and 50% to performers and producers. From the performer/producer share, 50% goes to the music producer/publisher (25% of total), 25% to vocalists (12.5% of total), and 25% to musicians (12.5% of total).
- Taxes are not included in the listed fees.
- Any unauthorized entity collecting money on its behalf without proper consent will be required to pay a minimum royalty amount of £5000, plus 120% of the funds collected without authorization. This measure ensures proper royalty management and the protection of our rights holders.
- Tariffs took effect on 11 July 2024.